

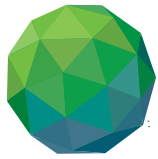
**ADDENDUM NO. 1**

**Request for Proposals no. RFP 2021/012 –  
Technical Advisory Support to Armenia on Enabling the Uptake of Electric Vehicle Mobility**

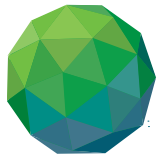
This Addendum no. 1 is issued to complement and will constitute integral part of the Request for Proposal. The original Request for Proposal Document will remain in full force and effect. Respondents shall take this Addendum into consideration when preparing and submitting their Proposals.

Please find below GCF's responses/answers to clarifications submitted by Bidders of this RFP.

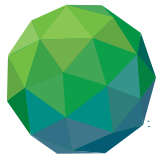
<b>S. No.</b>	<b>RFP item in reference</b>	<b>Reference Details</b>	<b>Query/ Suggestion/ Clarification</b>	<b>GCF response</b>
1.	2.2 Page 3	a) Support the Ministry in the design of an enabling policy, legislative, and regulatory environment for the uptake of EVs.	<ul style="list-style-type: none"> <li>We understand that the consultant is expected to design the framework and coverage of the policy by providing inputs to the Ministry and is not responsible to draft the policy. Please clarify and confirm our understanding.</li> </ul>	<ul style="list-style-type: none"> <li><b>Yes, your understanding is correct. The consultant's role is to provide technical advice and expertise in designing the framework and coverage of the policy and not drafting the policy itself.</b></li> </ul>
2.	2.1 Page 8 of RFP	Lack of policy incentives that are based on international good practices is another barrier preventing expansion.	<ul style="list-style-type: none"> <li>We understand only four to five international cities will be studied for understanding international good practices. The cities will be finalized in discussion with the client. Please confirm our understanding.</li> </ul>	<ul style="list-style-type: none"> <li><b>As a proposer, please use your discretion to suggest the number and which cities could be used as good practices examples. The intention is to advise the government on relevant examples.</b></li> </ul>



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			<ul style="list-style-type: none"><li>• Further, it is our understanding that the national and international case studies/ good practices will be based purely on secondary research. Request to kindly confirm the understanding.</li></ul>	<ul style="list-style-type: none"><li>• <b>Yes, your understanding is correct. The case studies will be based purely on secondary research.</b></li></ul>
3.	2.1 Page 8 of RFP	Carry-out rigorous consultations with the private sector to design	<ul style="list-style-type: none"><li>• Demand, supply and facilitators are key components of EV ecosystem. We understand that consultations will be focused on stakeholders based in the capital city of Armenia and two to three stakeholders will be consulted on each component of EV ecosystem. Please confirm our understanding.</li><li>• We understand that the client will facilitate the interactions with the private sector players. Please clarify and confirm.</li><li>• We understand that due to the ongoing COVID-19 crisis, virtual discussions will also be considered equivalent to one on one stakeholder consultations. Please clarify and confirm our understanding.</li></ul>	<ul style="list-style-type: none"><li>• <b>Yes, your understanding is correct.</b></li><li>• <b>Yes, the NDA will support the Consultant in facilitating the interactions with private sector players.</b></li><li>• <b>Yes, your understanding is correct.</b></li></ul>



S. No.	RFP item in reference	Reference Details	Query/ Suggestion/ Clarification	GCF response
4.	3 Page 10 of RFP	The second part of this deliverable is to build on the stocktaking by producing the basis for a subsequent TOR to procure services to conduct a prefeasibility study or other more technical/engineering study as the next step in the country's process of promoting EV adoption.	<ul style="list-style-type: none"> <li>Operating Model for charging infrastructure is one of the critical success factors in the roll out plan of charging stations. Thus, we understand that consultant is expected to only suggest the key principles and constituents of the ToR envisaged under this deliverable. He is not responsible for drafting a detailed point to point ToR. Please confirm our understanding.</li> </ul>	<ul style="list-style-type: none"> <li><b>Yes, your understanding is correct.</b></li> </ul>
5.	3 Page 10 of RFP	Generate a nationwide awareness campaign to promote EV uptake	<ul style="list-style-type: none"> <li>Awareness campaign plays an important role in turning EV adoption into a mass movement. Thus, we understand that the role of the consultant is limited to development of a strategy roadmap for sensitization of consumers to switch to EVs in Armenia. Please confirm our understanding.</li> </ul>	<ul style="list-style-type: none"> <li><b>Yes, your understanding is correct.</b></li> </ul>
6.	Form Tech 4 Page 17 of RFP	Technical approach, methodology and work plan are key components of the Technical Proposal. You are suggested to present your Technical Proposal (Not more than 40 pages, inclusive of charts and	<ul style="list-style-type: none"> <li>We understand that the page limit of 40 applies to the entire Technical Proposal and not specifically to Form Tech 4. Please confirm our understanding.</li> </ul>	<ul style="list-style-type: none"> <li><b>No, 40 pages referenced in Tech-4 applies to Tech-4 form specifically. The other Tech forms also have page limits when relevant. Please note that these are maximum pages, however shorter proposals are most welcome.</b></li> </ul>



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		diagrams) divided into the following three chapters.		
7.	General Queries	Team Mobilization	<ul style="list-style-type: none"><li>• Mobilization of international experts in beginning of the project will be difficult due to travel restrictions of COVID 19. However, the meetings will be conducted by the consultant in close coordination with the local team members/ experts in Armenia. Please consider.</li></ul>	<ul style="list-style-type: none"><li>• <b>We understand the travel restrictions caused by COVID 19, so online consultations could be an option to facilitate the mobilization of teams including international and national team members.</b></li></ul>
8.	2.2 Page 1	Proposals must be submitted to the GCF no later than Monday, 12 April 2021 @ 18.00 hours Korean standard time.	<ul style="list-style-type: none"><li>• Given the dynamically evolving pandemic scenario, it is taking longer than expected to communicate with relevant experts to define the optimal strategy for delivering the Assignment in Armenia. Accordingly, we would request for two (2) weeks extension in submission date to allow for a comprehensive submission of the bid. Kindly consider.</li></ul>	<ul style="list-style-type: none"><li>• <b>Given the circumstances, we would be willing to extend the deadline for two weeks until April 26<sup>th</sup>, 2021 @ 18.00 hours KST</b></li></ul>

Kindly take note.

Procurement Unit  
Green Climate Fund