

GCF Asia Structured Dialogue



FMO & Climate Fund Managers

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Global Investment Principal

26-29 April 2017 | Bali, Indonesia



FMO – Development Bank of the Netherlands

Headquartered in: The Hague

Accreditation Date: December 2016

Entity Type: International

Size: Large

Fiduciary Standard: Basic / Project MGT / On Granting / Lending

Environmental & Social Risk Category: Category A



Introducing FMO – The GCF Accredited Entity

Rating	(AAA) Fitch and Standard & Poor's
Ownership	51% Dutch State , 42% Dutch Banks, 7% Employees Association, Trade Unions
Sector Focus	Financial Institutions, Energy, Agribusiness and Infrastructure, manufacturing, services
Geographic Focus	Africa, Asia, Europe & Central Asia , Latin America and the Caribbean
Currency	More than 80% of investment in portfolio is US\$ denominated
Investments	Debt, Equity & Mezzanine

>45

YEARS OF
EXPERIENCE IN
DEVELOPING
MARKETS

>85

OF DEVELOPING
COUNTRIES
INVESTED IN

~€9B

ASSET
UNDER MANAGEMENT

CLIMATE FUND MANAGERS



50%



50%

CLIMATE FUND MANAGERS



Global Innovation Lab for Climate Finance - Climate Investor One chosen as Winner

The Global Innovation Lab for Climate Finance was originated by the Governments of the UK, US & Germany, and included participants from many other public and private sector institutions



The Lab is mandated to identify and galvanize cutting edge **Climate Finance** initiatives in order to **mobilize private capital in developing markets**



SOLAR



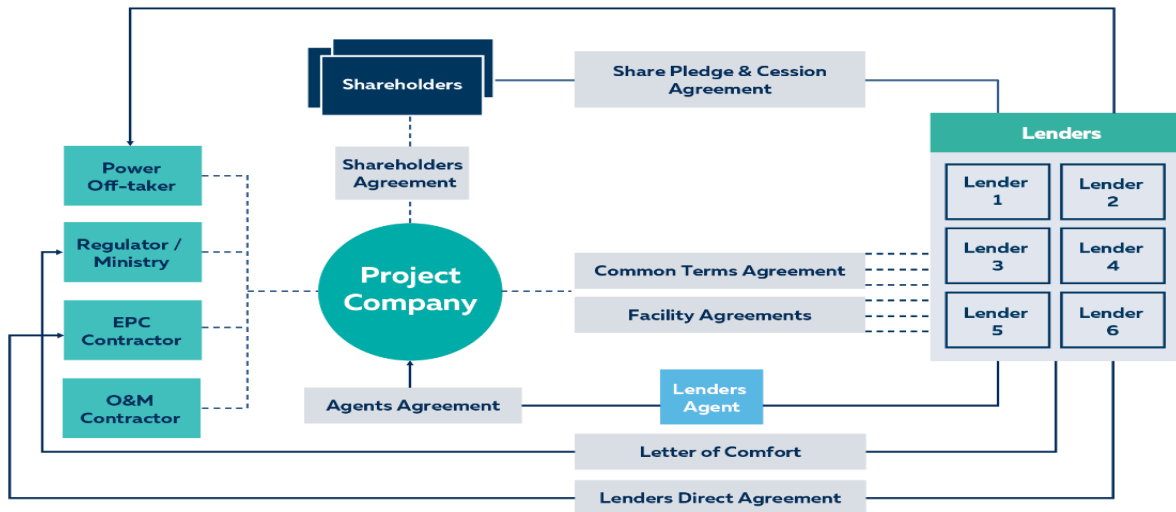
ONSHORE
WIND



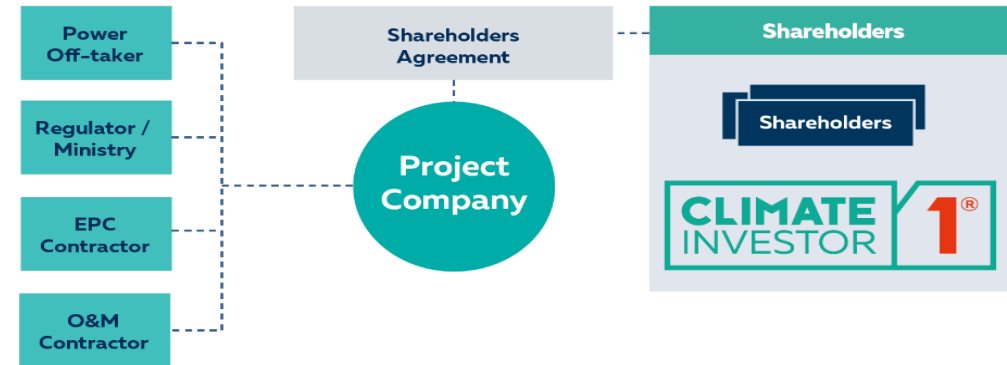
RUN-OF-RIVER
HYDRO

Cutting through the Complexity of Project Finance

Before CIO



With CIO

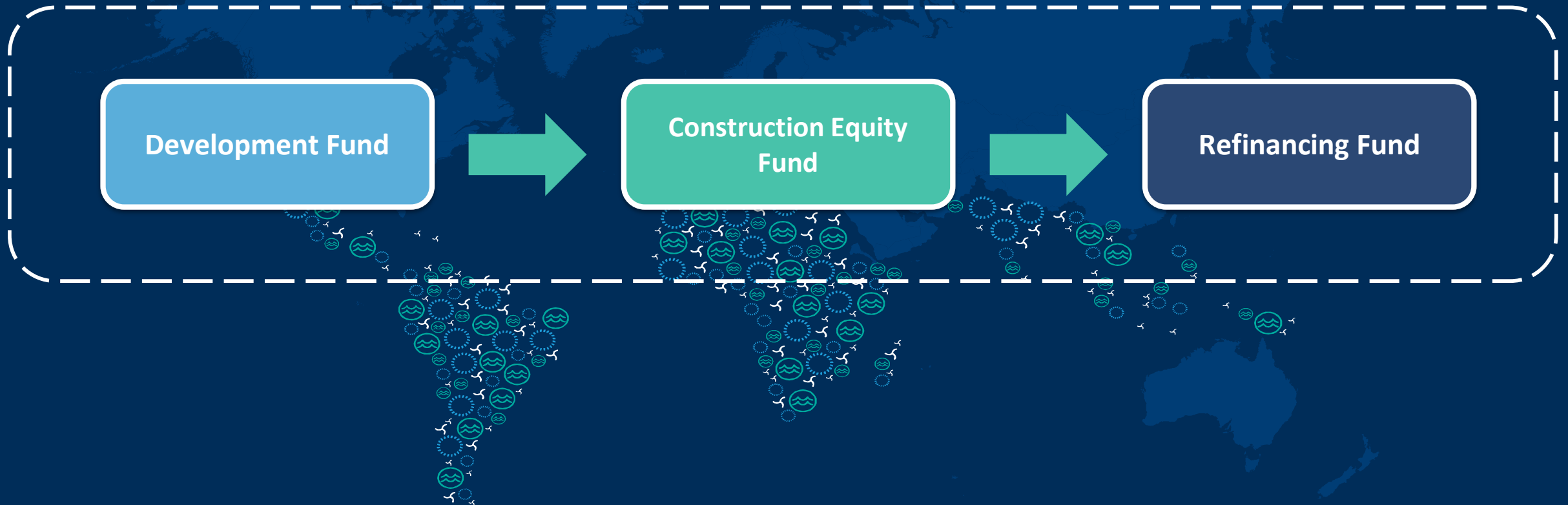


Climate Investor One **reinvents** the way infrastructure projects in developing markets are structured

This forward looking structure **reduces complexity** often caused by the presence of multiple stakeholders

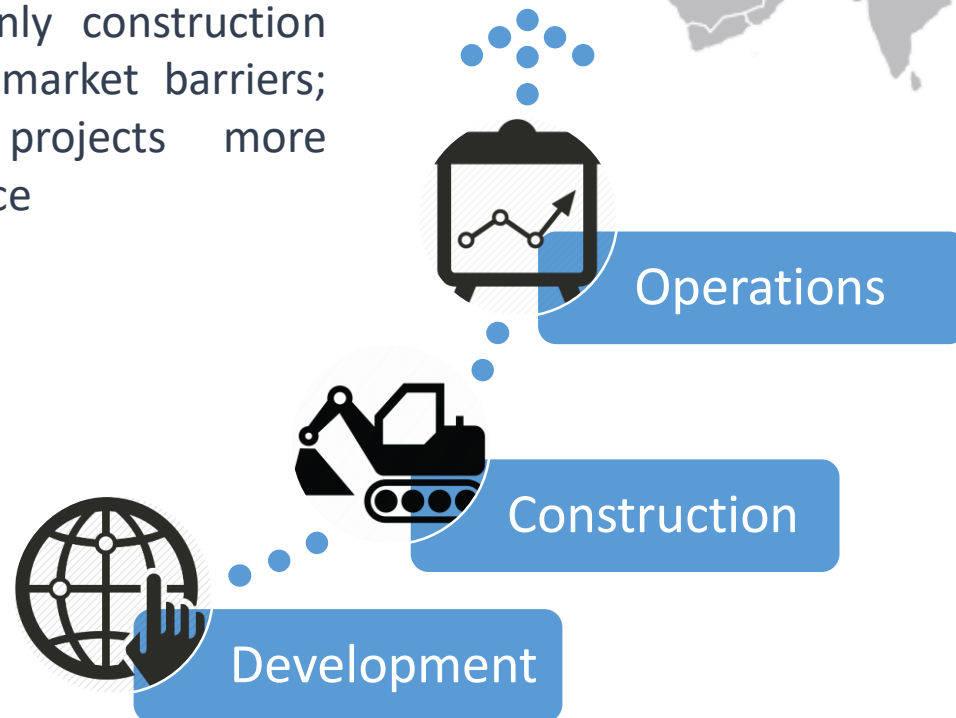
CIO Comprises of 3 x Funds

CIO uses the three funds to invest in the early stage development of renewable energy infrastructure assets through construction and into stable operations



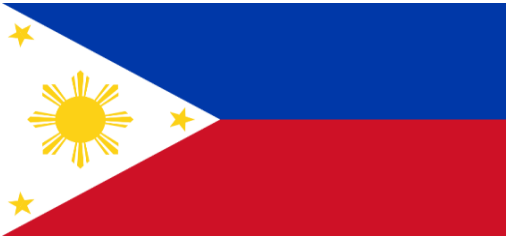
Build more Megawatts – Faster!

- Climate Investor One offers an original, tailor-made, whole-of-life funding approach, complementary to what is seen at ground level.
- CIO is a readily deployable equity only construction financing strategy designed to bridge market barriers; develop, construct and operate projects more expeditiously than current market practice



Live Transactions in Asia + Various Other Projects Under Review

Project Alpha, PHILIPPINES



20 MW
Solar PV

Tarlac Province,
Philippines, Asia.

Serving ca. **50,000 people** and
Avoiding ~ **18,990 tonnes of CO₂/year**

Project Beta, INDONESIA



13 MW
Run-of-River Hydro

East Java,
Indonesia, Asia.

Serving ca. **23,000 people** and
Avoiding ~ **12,061 tonnes of CO₂/year**

Project Charlie, VIETNAM

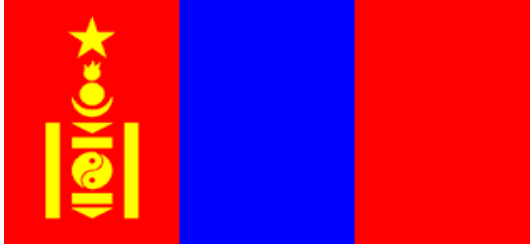


48 MW
Wind Power

Tra Vinh Province,
Vietnam, Asia.

Serving ca. **125,000 people** and
Avoiding ~ **64,685 tonnes of CO₂/year**

Project Delta, MONGOLIA

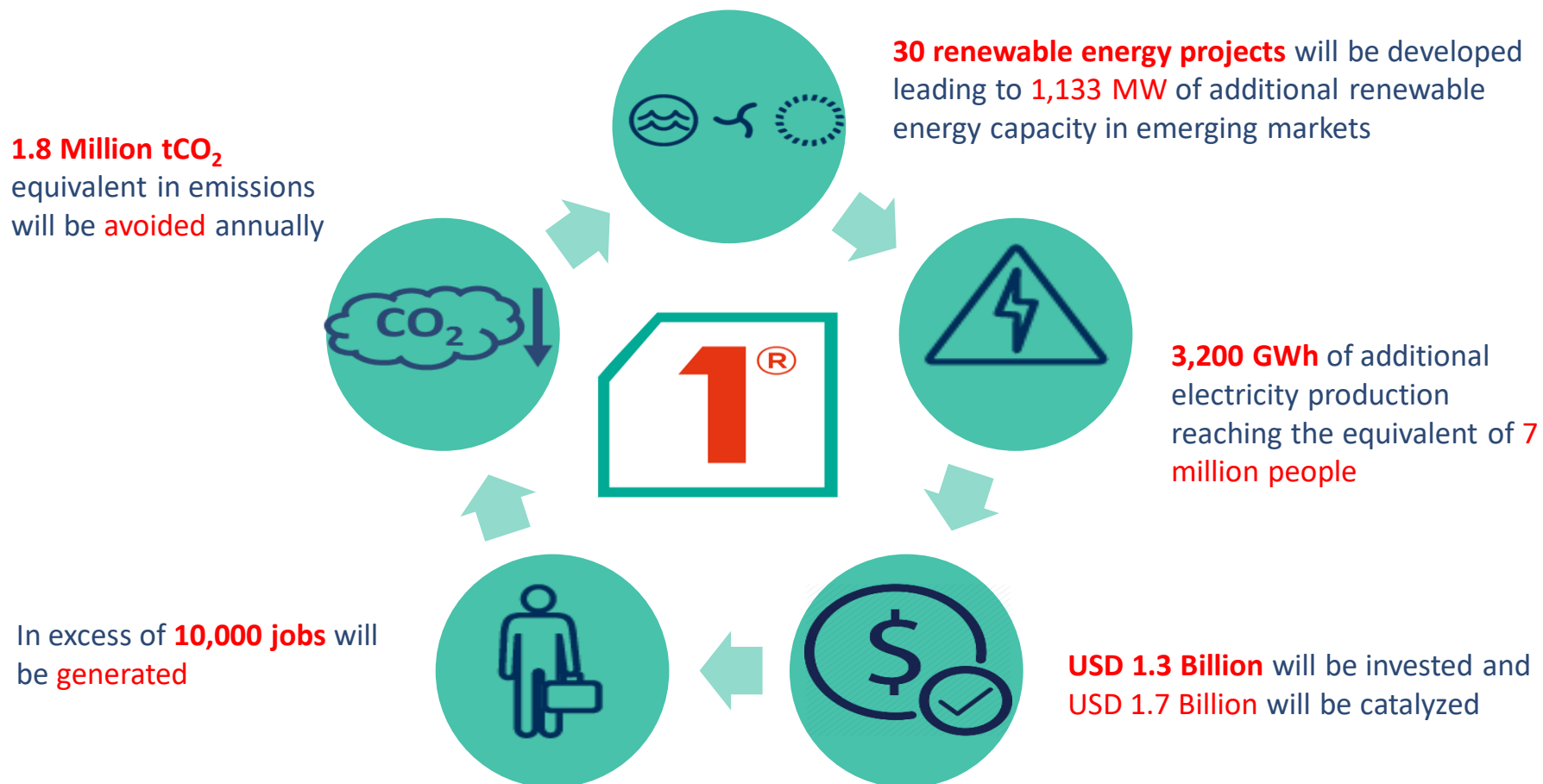


50 MW
Solar PV

Umnogobi Province,
Mongolia, Asia.

Serving ca. **195,000 people** and
Avoiding ~ **55,751 tonnes of CO₂/year**

CIO Will Have a Catalytic Impact – Strategic Impact Areas





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