

Questions - Funding proposal development support EOI

1. We recognise the possibility that the views of the National Designated Authority (NDA) may not always be the same as the Green Climate Fund (GCF) Secretariat with regard to technical content of the funding proposal assignment. We also note that this contract is based on collaboration between all relevant parties. **Can you confirm, for the avoidance of any doubt, who will be the final arbiter in the event of a disagreement on technical issues – will it be the NDA or the GCF Secretariat?**

Answer – It is important that any technical study that is being conducted for a project be conducted by an independent, 3rd party expert. All technical matters in the Funding proposal should be based on the findings of independent technical assessment.

2. We note that the Fund is looking for a wide range of specialized areas of expertise (from project identification to review of contracts) as per section 2.1. of the RFP document. **Could you please clarify if the Fund is looking preferably for firms that can provide a complete service package (hence responding to all possible needs from project proponents)?**

Answer – We understand it is difficult for one company to have expertise and an established track record in all areas and therefore expect entities to submit an expression of interest in one or two areas. However if a submitting entity does have experience in all areas, then they are by all means welcome to submit one expression, detailing their experience in the various subject matters.

3. Same question but regarding the list where the firm would consider to undertake the assignment. **Could you please clarify if the Fund is looking preferably for firms that can undertake assignments in multiple locations?**

Answer – Having experience in only would region would not disqualify any entity

4. Are there any specific mandatory skills regarding the expertise or years of experience for the proposed team leader?

Answer – There are no minimum requirements, however obviously the CV of any proposed project team leader would be closely analysed and therefore firms that submit expressions of interest are encouraged to provide the most experienced and competent team members.

5. Are you looking for companies having permanent staff in countries where the assignment would take place? Or having experience in the country and local associates or partners would also be accepted?

Answer –The goal is to ensure that high quality work takes place at a competitive price. Either option is acceptable as long as a proven track record of delivering high quality work can be demonstrated.

6. If selected for the framework contract, will it be possible for firms to contract with consultants/firms additional to those listed in our EOI submission for the purposes of an individual assignment. For example, if a specific local expert is required in a remote territory.

Answer –The goal is to ensure that high quality work takes place at a competitive price. This is acceptable as long as a proven track record of delivering high quality work can be demonstrated from the contracted firm. Additional information showing past collaboration between the firms could be required.

7. We also kindly await your confirmation that this EOI can be submitted electronically rather than in hard copy.

Answer - Yes

8. We have tried to clarify some questions on the upcoming call for EOI 2016/002 "Ad-Hoc Support: Funding Proposal development on an 'On Call' Basis" via the GCF procurement email address. We're increasingly concerned since it is now 12 days since we sent our first questions (see the initial questions at the bottom of the email thread below sent 18 February, and further questions sent 24 February) and we haven't received an answer or acknowledgement. We now have less than half the time left to prepare our offer and we still don't know whether we should bid alone or in consortium, and if the latter whether we can be in more than one or not. As you know this assignment is absolutely core business for us, and we have very significant relevant experience, yet the call for EOI is unclear as to how we could approach it, and even whether we can.

Answer – Kindly see answers provided to previous questions.

9. We intend to submit an EoI in response to a call for EoI for ad-hoc support for funding proposal development on an “on-call” basis, as outlined in GCF/EOI/2016/002. We are an independent, not-for-profit organisation that was set up by the UK government 15 years ago to support the global transition to a sustainable, low-carbon economy. We have prior experience engaging with GCF NDAs and developing funding proposals for programmes, and we believe that our expertise and experience could be applied to support the pipeline development of potential GCF programmes.

I would like to ask a question about one of the assessment criteria, as it would inform the preparations of our EoI. In particular, we would like to ask what methodology will be used to assess the criterion of “**experience in proposed countries or regions**”.

Answer –the following items will be considered:

- 1. Number of projects in the country or region***
- 2. Years of experience in a country or region***
- 3. Size of projects the entity has worked on in the country or region***

- Will our proposal be assessed on a per-country basis, whereby we may qualify for some of the countries it put forward, but not others?

Answer- This will depend on the needs of the final project. In some cases regional experience might be sufficient.

- Or, will we be assessed across all our proposed countries as a group, resulting in qualification for all or none of the countries proposed?

Answer – Once an entity is short listed, a project specific quote will be requested from that entity, as the need arises.

10. Please confirm the submission deadline.

Answer – Friday, 25 March 2016, 3.00 pm (KST)

11. Is there a specific person and direct phone number for the procurement, to ensure that the documents are delivered properly? Is “G-Tower, 174, Art Center-daero” the exact physical address (i.e. no office number or floor)?

Answer- The documents can be delivered to the Procurement Specialist as indicated in the invitation and these will be received by the correct office.

12. Relative to the email I sent to you last March 9, 2016, kindly confirm if there was an extension of the deadline from March 11 to March 25, 2016 of the above subject.

Answer-Confirmed